

John Evgenides

Year of Birth 1971
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Work Experience

BUSINESS CONSULTANT

2011 - Today

Business Valuation & Intangible assets Consulting

2011 - today

Responsibilities Prepare studies to be used for divestiture or acquisition purposes.
Merger & Acquisition services.

Achievements

- On time and complete delivery (over twenty projects for Business Valuations & over ten projects for Intangible Assets).

Debt Restructuring & Turnaround

Ksylemporia Argolidos S.A. (construction company)

2016 - 2018

Alfa Roufanis S.A. (construction company)

2015 - 2017

Gelina Village & Resort S.A. (5 star hotel)

2014 - 2016

Responsibilities Appointed by the Court as mediator in the context of Article 99 to evaluate & monitor business plans.

Achievements

- Successful negotiations with banks & creditors (two cases)

Internal Auditing

ERGOSE S.A.

2013 - today

ODDY S.A.

2011 - 2012

Responsibilities Appointed by the Ministry of Finance as Internal Auditor, to perform financial data control, budget monitoring, risk management, report on the implementation of the restructuring plan and offer DPO services.

Achievements

- Cost reduction over 40% in five years
- Balanced budgets and on time reporting
- Created a KPIs system per business part
- Successful completion of audits performed by GLA

Alternative Business Funding

2017 - today

Responsibilities Business plan preparation and presentation to investment funds.

Achievements

- Secure financing for 'Stickito ltd' startup

Financial Advisory

2013 - 2017

Responsibilities Offer business consulting to small and medium-sized businesses.

Achievements

- Financial services offered to sixteen companies
- Mentoring services offered to three startups

INTERCONSUL S.A. **2003 - 2011**
Financial Analyst (twenty companies - customers) 2003 - 2011
Internal Auditor (Western Union S.A.) 2005 - 2011
Responsibilities Budgeting, reporting, recovery plans preparation and fraud investigations.
Achievements

- Produce recovery & Turnaround plans for twelve companies
- Fraud discovery (over 2 bn. €) in Western Union SA.
- Successful completion of 2010 BoG audit in Western Union S.A.

SDC S.A. **2002 - 2003**
ERP Consultant
Responsibilities Design the financial module of the MIS reporting tool.
Achievements

- 100% increase in the functionality of 'financial reporting' module

SPECISOFT S.A. **1997 - 2002**
Sales Manager 2000 - 2002
Salesman 1997 - 1999
Responsibilities Sales management & customers support for financial S/W
Achievements

- 50% Annual average sales growth
- 300% overall customer number increase

Studies

EEDE	<u>MSc in Financial Management</u>	2004 - 2006
NKUA	<u>BSc in Economics</u>	1990 - 1995

Certifications / Memberships

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- | | |
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| • Data Protection Officer (CertDPO) | 2018 |
| • Member of the Court Registry | 2014 |
| • Small Business Institute Partner / GSEVEE | 2013 |
| • Partner of Greek Valuation Institute | 2012 |
| • Internal Audit Partner of Ministry of Finance | 2011 |
| • IFRS Certification (Cert IFRS) | 2010 |
| • A' Class License from Economic Chamber of Greece | 2001 |

CPDs

Business Restructure plan (Hiia) 2019, Hotels Valuation Model (SEKE) 2017, Real Estate Valuation (SEKE) 2016, Export Marketing (Q-training) 2015, Risk Analysis Audit plan (Hiia) 2011, Sales Organization (Primus) 2006.

Computer Skills

Excellent knowledge of Excel, Word & Power point

Languages

Greek (mother tongue), English (fluent)

Interests

Active Citizen, Chess, History, Member of Dialogue Association 'Worthiness'