

# Panos Paparizos

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## PROFESSIONAL EXPERIENCE

### Head of Corporate Finance Coverage (Investment Banking) | South East Europe

HSBC Continental Europe

Oct 2019 – Present

- Responsible for HSBC's Investment Banking coverage for Greece and Cyprus
- Advised on numerous strategic transactions including cross-border M&A, Equity Markets and Debt / Structured financings
- Strong expertise in high-profile situations and solid angle with international investors (PEs, SWFs, Strategic and Equity investors) active in the country
- Elite positioning-continuously- for HSBC's IB platform in Greece across all key products (M&A, ECM, DCM)
- Strong track record in ESG transactions and initiatives
  - HSBC's ESG Country Champion role for Greece to promote ESG strategic and innovative solutions
- Selected key transaction experience:
  - Adviser to PPC on the c. EUR1.26bn acquisition of Enel Romania (2023)
  - Structuring adviser and Lead Manager on Republic of Cyprus' inaugural ESG sovereign bond (2023)
  - Adviser to the Hellenic Financial Stability Fund on the NPE divestments of Piraeus Bank (2021)
  - Adviser to CVC on the acquisition of a strategic stake in Public Power Corporation's SCI (2021)
  - Adviser to First Sentier Investors on the potential acquisition of Greece's Power Distribution Network from PPC (2021)
  - Adviser to Titan on the re-listing to Brussels Exchange (2019)
  - Adviser to Vitol on the privatization of Hellenic Petroleum S.A. (2019)
  - Adviser to Public Power Corporation S.A. on the divestment of 40% of its lignite asset perimeter (2018)
  - Adviser to Public Power Corporation S.A. on the divestment of Greece's Power Transmission Network to State Grid of China (2017)
  - Adviser to a consortium of AdP-led investors on the divestment of their stake in Queen Alia airport (2016)
  - Adviser to Eurobank S.A. and Alpha Bank S.A. on the establishment with KKR of a c. EUR1.2bn NPE restructuring platform (2016)
  - Joint Global Coordinator to Eurobank S.A. on a c. EUR2.04bn Share Capital Increase (2015)
  - Joint Bookrunner to National Bank of Greece on a c. EUR2.1bn Share Capital Increase (2015)
  - Adviser to Eurobank S.A. on its strategic options with respect to its Balkans subsidiaries (2015)
  - Adviser to Hellenic Republic Asset Development Fund on the privatizations of EYATH (2014), Larco (2013-14) and South Kavala gas field (2013-14)

### Mergers and Acquisitions | Greece and Cyprus Investment Banking

HSBC France | Athens Branch

Analyst to Associate (Jan 2014 - Oct 2019)

- Coverage and execution of M&A and strategic transactions

### Global Markets | Securities Services

HSBC France | Athens Branch

Senior Corporate Actions Analyst, Securities Services, Greece and Cyprus (Dec 2008 – Dec 2013)

- Analysis of the universe of corporate events for global institutional investors

## ACADEMIC EXPERIENCE & EDUCATION

### Senior, Visiting Research Fellow

Dept. of Economics | National & Kapodistrian University of Athens

Oct 2021 – Present

- Focus on FDIs, Macroeconomic Policy and ESG financial markets and investments

### Research Fellow on Economic Policy and FDIs

Institute of Foreign Relations (Athens)

May 2014 – May 2017

- Focus on Economic Diplomacy and International Economic Relations
- Various academic publications in the fields of Finance, Capital Markets and International Economics

### University of Ioannina

Athens / Ioannina Greece

Ph.D. in Economics and Quantitative Finance

Jun 2009 – May 2014

### Cass Business School

London, UK

MSc in Investment Management

Sep 2005 – Sep 2006

### Panteion University of Social and Political Sciences

Athens, Greece

BSc in Economic and Regional Development

Sep 2000 – Sep 2005

## SKILLS, INTERESTS & OTHER

Languages: Fluent in English, Greek | Date of Birth: 3-Sep-1982 | Military Obligations: 2007 – 2008 | Interests: Travelling, Windsurfing